

ENGEL & REIMAN pc



BARRY S. ENGEL

We often act in the role of lawyers' lawyers, assisting attorneys across the country in creating an asset protection component in their clients' estate plans.

ASSET PROTECTION PLANNING AND BARRY ENGEL ARE OFTEN spoken of in the same sentence. Engel is the founding principal of Engel & Reiman pc, a Denver-based law firm with an international reputation. Founded in 1984, the firm is recognized globally for its role in defining core principles and concepts in integrated estate planning and asset protection.

"Integrated estate planning focuses on the lifetime protection of the estate," explains Engel, whose practice encompasses offshore planning and conventional domestic and international estate planning. "Preserving the estate during the client's lifetime is too often overlooked as a planning goal."

Integrated estate planning structures are usually based in one or more offshore jurisdictions that have protective trust law, and they typically involve one or more foreign situs trusts and several entities owned by the trusts.

A GLOBAL PRESENCE Engel & Reiman, which in 1987 pioneered the concept of asset protection through foreign trusts, knows no geographical boundaries. Engel is one of three principal co-authors of the first-of-its-kind protective trust legislation as enacted in 1989 by the Parliament of the Cook Islands. This legislation has been a model for other offshore jurisdictions and 12 states. He has also been a consultant to several other foreign jurisdictions on similar legislation.

The firm has not only prepared more foreign integrated estate planning trusts than any other firm, but it has also participated in more

successful defenses of these plans than any other firm. "I don't know of anyone or any firm that does or has done as much of this work or as much in defending these structures than we have—in Colorado, in the United States or globally," Engel says. "This requires that we maintain a very deep and very broad knowledge base in the many areas of law that form the basis of integrated estate planning."

COMMITMENT TO EXCELLENCE A prolific writer and speaker who's lectured to tens of thousands of lawyers and other professionals worldwide, Engel is the author of the second edition of *Asset Protection Planning Guide*, a 600-page text written to be very reader-friendly to the layperson and the professional advisor alike. He has been featured or quoted in such distinguished publications as *The Economist*, *Business Week*, *The Wall Street Journal*, *The New York Times* and *Forbes*.

Dedicated to integrity and ethics worldwide, Engel is a former president of The Offshore Institute, an Isle of Man (British Isles)-based organization whose membership grew six-fold during Engel's leadership. He is also a past member of the editorial board of *Trusts & Trustees*, a U.K.-based professional publication.

"Whether they practice in the U.S., the U.K. or elsewhere, we want to continue to impact the way lawyers and other wealth planners approach the way they advise their clients," Engel says. "Our goal continues to be to help our clients protect their estates from the many threats to wealth that exist today."

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